JADE™
GLOBAL

Datasheet

Jade Global CRM Offerings

salesforce

SUMMIT PARTNER

Jade Global is a Salesforce Crest Partner. Offering end-to-end, enterprise CRM services and solutions, Jade Global has a client footprint of over 400+ projects worldwide. Our comprehensive suite of CRM services ranges from consulting, implementation, development, to integration and managed services which support Sales Cloud, Revenue Cloud, Service Cloud, Marketing Cloud, Partner Community Cloud and PaaS (force.com).

Our CRM services have been architected from the ground up to provide our customers with the results they need. The Combination of our industry leading CRM solutions and our services is unrivaled in today's market. Our tiered solution offers the perfect blend of flexibility and structure for your implementation needs.

10+ Years	**100+** Clients	**400+** Projects
250+ CRM Consultants	**450+** CRM Certifications	**4.7** CSAT Rating with Salesforce
	12+ Prebuilt Solutions & Accelerators	

Jade Global's CRM expertise and prepacked implementation accelerators are applicable to a variety of industries globally to our customers drive revenue growth. Our "Configuration First" approach will allow you to take benefits of the latest and greatest functionality of your CRM investments and extend the applications with the proven platform when absolutely required.

> Jade Global has been a true partner, working with our team seamlessly to drive solutions in the most effective and expedient way. I have used Jade Global at the last three of my workplaces now. They are my first choice for Salesforce consulting services partner.
> **Director - Sangeeta Bhatia,** Salesforce Lead, Hashicorp

> Excellent collaboration between Jade Global and Riverbed IT has resulted in a successful integration in a record time. Now integrated business can grow in new verticals. Thanks for all your hard work.
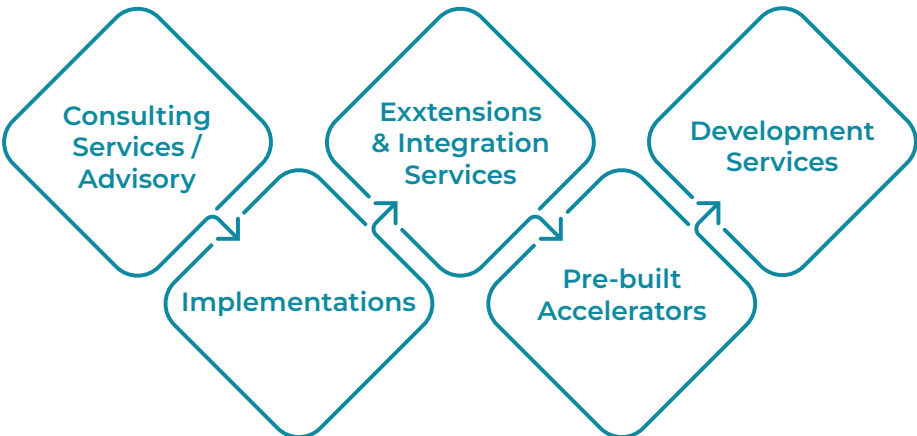> **Director - Elias Pereira,** VP Business Applications, Riverbed

Why Work With Us?

1. Deep CRM Expertise

2. Strong Domain Knowledge

3. Accelerators and Automations

4. Flexibility

Our CRM Services Carousel

Complete with custom applications, business logic and process integration, we will help mold a solution to encompass data across an array of customer touch points including Sales, Service, Marketing and Business Intelligence to not only increase operational efficiencies but glean critical insights into customers for unparalleled customer experience.

- **Revenue Cloud**
- **Experience Cloud: Partner & Customer Community**
- **Service Cloud**
- **Lightning Migration**

Consulting Services / Advisory

Exxtensions & Integration Services

Development Services

Implementations

Pre-built Accelerators

CRM Managed Services Offerings:

We provide variety of services L1, L2, L3 Support, Post Go-Live Support along with the development support as part of our integrated managed services offering will allow you to scale your organization with leading best practices.

- Support Processes
- CRM Applications Scope
- Coverage
- Enhancement Support
- CoE (Center of Excellence) Services
- Advisory

Prebuilt Solutions

- Revenue Cloud Implementations CPQ & Billing
- Lightning Migration Solution
- Customer and Partner Communities
- Test Automation Solution with 120+ Prebuilt Test Cases for Sales, Service and Communities Cloud

- M&A Solution for Org Consolidation
- Data Conversion Solution for Salesforce and Marketo
- Reverse Logistics Solution Integrated with Service Cloud

Global Delivery Model

Faster Response

Delivery Oversight

Deeper Understanding

Flexibility

Global Delivery Operations takes care of your Infrastructure, governance, through dynamic and varied Engagement Models with strong service capabilities that are guided by 90%+ Trained & Certified Associates, Jade Delivery Framework, ISV Based Implementation Methodology and a Center of Excellence, Accelerators, Reusable Solutions and Thought Leadership & Advisory. We constantly evaluate new technologies, paradigms, business models and operations to provide our clients with practical insights that help them maximize their potential and realize their goals.

Industry Solutions

Constant Improvements

Associate Development

Innovation Focus

Strategic Focus

Hi-Tech Solution

Healthcare Life Sciences Solution

We provide variety of services ranging from assessments, process consulting, implementation, point solutions, integrations, organizational change management including managed services across different business applications and point solutions.

Jade Approach to Accelerating Digital Transformation

80+ Standardized Pre-configured Processes based on Industry Best Practices

✓ Reference Business Model	✓ L1-L3 Process Flows	✓ Baseline & GxP Requirements ✓ Solution Blueprint	✓ **CORE ERP/SCM** **ERP Cloud** Pre-Configured Finance & SCM PPM Cloud
✓ Reference Financial & SC Operations Structure Master Data Structure	✓ Reference ✓ Integration Architecture & B2B / EDI Framework ✓ Eco Apps Integration	✓ Reference Security & Access controls	✓ **CRM** (Sales, Service & CPQ Cloud)
✓ "Xenon" Oracle Cloud Test Accelerator	✓ CSV Validation Frameworks & Deliverables Templates	✓ Project & Change Management Templates	✓ **EPM/BI** **EPM Cloud / BI** Consolidation & Reporting Planning & Budgeting Industry Analytics

Tier 1 SaaS, PaaS platforms Technology enablers Mobile, Analytics, Social, IOT, AI/ML	**Jade Automation Solutions** Kanverse, RPA	✓ **B2B & A2A Integrations** Pre-built B2B/EDI Integrations Ecosystem Integration

Contact us to know more about Our Industry Solution

→

Join in

Partner with Jade
Let us guide your path amidst the clouds and help you build the future enterprise.

Be an expert
Become a master in the interplay of domains and industries. Drive higher benchmarks of success.

A leader
Knowledge powerhouse we all hold together-clients, partners and Jade experts.

Contact us to know more about Our Industry Solution
→

For more information

USA | CANADA | UK | AUSTRIA | INDIA

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