



Software and Hi-Tech

Building Future Enterprise Solutions With Exceptional Business Efficiency

Future Readiness

The global high-tech industry has gone through a massive transformation in recent times. Customer preferences are changing, and product manufacturers have to adapt quickly to create outstanding products.

Gartner analysts predict that nearly 85% of businesses will embrace a cloud-first policy by 2025. Digital strategies in the absence of cloud-native technologies would be a challenge to execute. Rapidly changing market demands are creating an acute ask on computing capabilities, network robustness, and component-level security.

New intelligent technologies demand higher speed and processing power and edge computing will drive these advancements in the coming years. As business models evolve the underlying IT applications need to quickly adapt.

This requires companies to have a heightened strategic mindset and be constantly aware of the dynamic evolving landscape. We are witnessing profound changes in the way people consume services and interact with each other. Hi-tech is at the core of this inflection point.



Why Jade

To efficiently ride and master the waves of change, hi-tech companies tap into our expertise. We cover a wide spectrum of needs and are known for our deep knowledge, proven methodologies, and outstanding results.

We have successfully helped hi-tech businesses empower their customers in turn. We team up with clients to embrace challenges, enable transformation, and provide strategic roadmaps and effective implementation that result in accelerated positive impact.



150+
Hitech
Customers



300+
Projects



240+
Consultants



30+
Accelerators &
Solutions

A few of our clients

















In Focus

We focus on four strategic areas in the Hi-Tech industry. Our industry leading Accelero Solution consists of a Prebuilt Oracle Cloud ERP and Salesforce CRM Sales, CPQ, Service, Billing and Community environment with 70+ business processes. This enables up to a 40% faster implementation cycle.



Network Devices

Prebuilt solutions include Preconfigured Business Processes and Metadata (Procure to Pay, Asset to Retire, Order to Invoice, Demand to Delivery, etc.).



Enterprise Software

Our purpose-built solutions include trade management for cloud solutions, integration solutions with partners, revenue automation, and more.



Semiconductors

Our innovative solutions include integration with suppliers, distributors, and resellers to ensure that the overall cost of operations gets lowered through backend automation and EDI integrations.



Social Media

We enable faster acceleration of advertising revenues and subscription growth through fully-integrated advertising servers, quote-to-cash process along with revenue recognition that supports ASC606 standards.



Services



Advisory and Process Consulting

At Jade, we help businesses market innovative solutions and services, faster and for less, with powerful advisory and process consulting.

We help clients transform the customer experience by leveraging AI and Cognitive technologies. We power the creation of data-driven client organizations. A design-driven delivery approach ensures that clients realize amplified outcomes.



Business Processes Implementation

The Hi-Tech industry is faced with continuous challenges that require monitoring costs and inefficiencies as well as a quick response to changing global strategies.

Within this industry, we have mapped all the core processes across segments using leading ISV solutions that deliver tailored solutions for varying business needs.

We empower companies to develop strong partner ecosystems, improve GTM strategy, and manage global expansion plans including handling their tax, regulatory, and compliance requirements.



Packaged Application Implementation

Through these services, we bring scalability and agility to speed up the process while providing all the tools to penetrate niche markets while create products with faster turnaround times. We offer sustainable platforms that match your needs, improve infrastructure, enhance employee productivity, and digitally integrate all internal processes, thereby improving mobility and enhancing user experience.



Partner with us to accelerate your journey, where we deliver cutting-edge technology through CRM, ERP, EPM, SCM, PPM, PLM Packaged Implementations from Oracle, NetSuite, Salesforce, Apttus and Zuora.

Packaged Application Implementations Services leverage out of the box solutions augmented with our purpose build accelerators for different needs:

| Preconfigured ERP and EPM Hi-Tech Solutions

| Reverse Logistics Solution

| Integration Solutions for Hi-Tech

- Licensing and Provisioning Integrations
- B2B Integrations with 3PLs, CMs, Distributors, Repair Vendors
- Consumer Application Marketplace Integration
- Integrated Application Landscape

| Excess and Obsolete Inventory

| Preconfigured CPQ and Billing for Hi-Tech

| Trade Management for Cloud

| RMA Portal

| WMS Implementation Accelerator

| Revenue Automation Solution

| Shop Floor Management for Cloud – Purpose build solution for Semicon Companies

| Prebuilt Analytics for Hi-Tech

| Renewal Automation



Some Client Love

“Jade Global has been instrumental in navigating us through the sometimes complex and difficult processes to convert our business to the Oracle Fusion Cloud ERP and ECPBS products. The lead engagement manager on our account, has been remarkably patient, knowledgeable and helpful in understanding our needs and suggesting appropriate solutions to our business processes. Jade Global brought in their prebuild artifacts and solutions which was instrumental for our success. Our project has been challenging but we are confident that Jade is and has been a reliable professional partner in our path to a new ERP solution.”

Controller - Tom Urbanski, Active Interest Media

“We hired the Jade team to migrate from Apttus to SF CPQ. They did a phenomenal job being a great partner in driving this initiative within a short period of time. Their team is very hardworking and solution approaches are very future-proof with awesome user experience. Without them, we wouldn't have been successful with our CPQ project. Just make sure that the internal key business stakeholders are aligned to support the Jade team throughout the project. With the CPQ implementation, the reps' productivity was increased by at least 50% for the quoting process and this was highly appreciated by the sales executive and leadership team. I highly recommend the Jade team for any kind of CPQ implementation”

IT Director – Hindu Somashekar

Join in

Partner with Jade

Let us guide your path amidst the clouds and help you build the future enterprise.

Be an expert

Become a master in the interplay of domains and industries. Drive higher benchmarks of success

A leader

Knowledge powerhouse we all hold together-clients, partners and Jade experts

For more information



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